



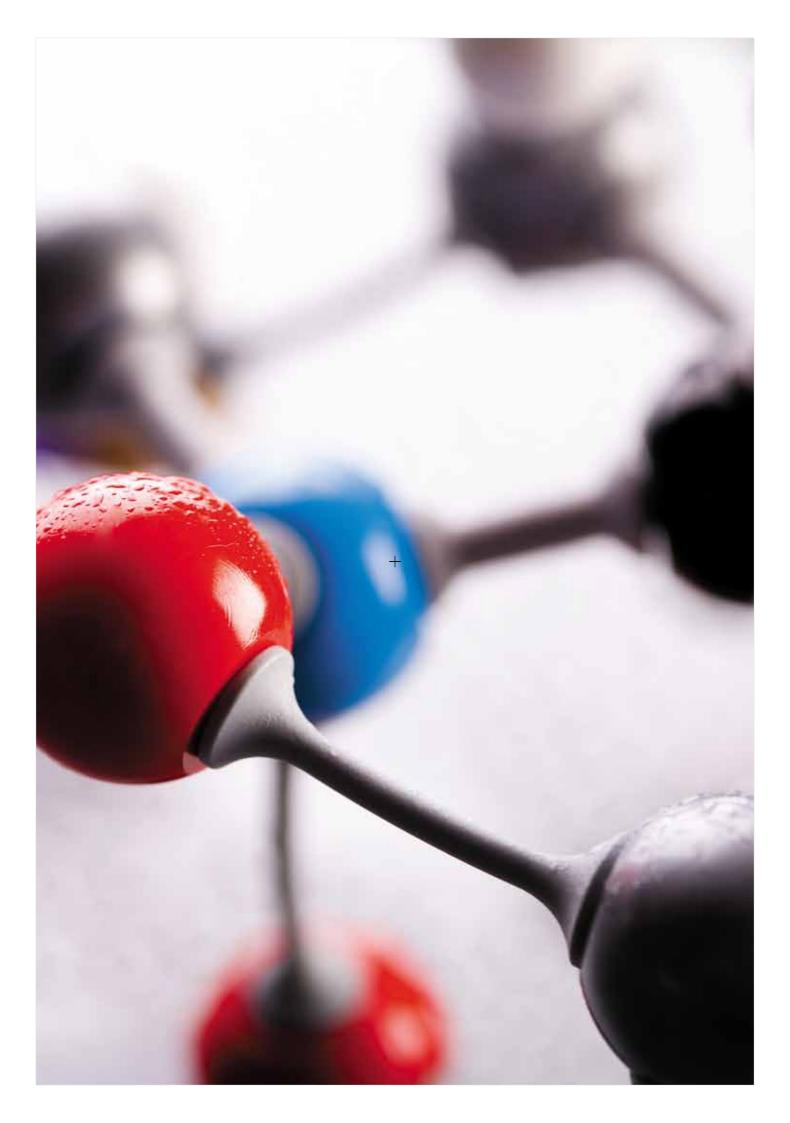
MODERN A CHEMISTS

As part of ancient chemical practices alchemists converted atomic components into gold. The logistics notwithstanding, our effort is similar to theirs in nature, albeit at a symbolic level. Our endeavour is to supply an unending and uncompromising high-end stock of pure and unadulterated chemicals to our clientele, which in essence, is as pure as gold.

With a unique understanding of making available, these life-saving chemicals, ABS Mercantiles Pvt. Ltd. was established in 1997 with Aurobindo Pharma Ltd. as the only principal unit. It is a renowned name today for its marketing and sale strengths in APIs, Intermediates and Solvents in North India.

ABS was founded by Mr. B.R. Sikri with almost 40 years of experience in myriad sectors

including more than 20 years in the field of Pharma. His expertise covers logistics throughout the entire supply chain and extends to sourcing, purchasing, warehousing and timely delivery. ABS understands that "Success is not a result of spontaneous combustion, rather one must set himself on fire" and with that belief, ABS represents many leading APIs manufacturers in the country, many of which are represented on Exclusive Basis.





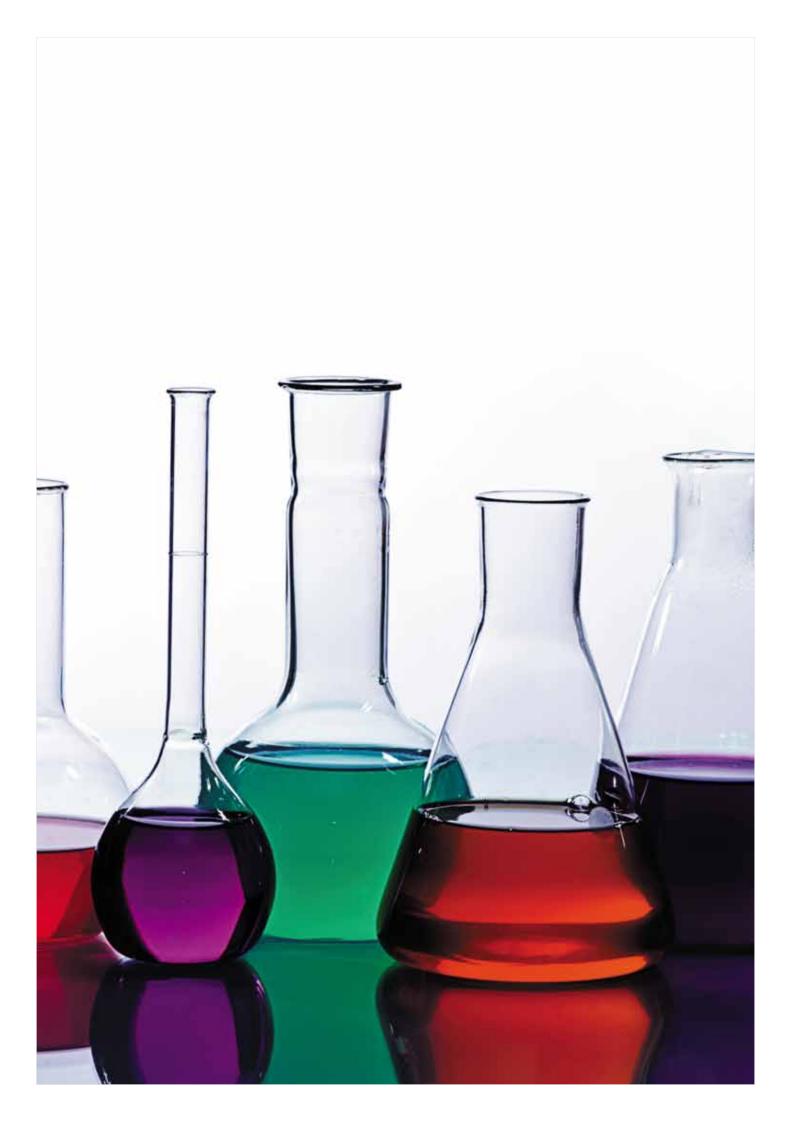
Chemistry is a study of matter and its interaction with other matter. The consistent track records of 15 well established Pharma conglomerates have led matters to take shape of Strategic Tie-Ups, evident of a great chemistry between our ideologies. The sole aim of these tie-ups is to bring the changed face of science at an unprecedented pace within easy reach of the customers.

Furthermore, what brings us together is our conviction to bring greater relief to patients at the earliest and our mission to have zero-tolerance for suffering by providing for quality chemicals. To make this approach effective and to handle these chemicals with utmost care, the combined efforts of the manufacturers and ABS Mercantiles, are always at the forefront. ABS operates a specialist service for safely transporting laboratory chemicals in coordination with its vendors.

Aurobindo Pharma Ltd. Alembic Ltd. Andhra Organics Ltd. Auctus Pharma Ltd. Calyx Chemicals & Pharmaceuticals Ltd. CTX Lifesciences Pvt. Ltd. Everest Organics Ltd. Metrochem Api Pvt. Ltd. Smilax Laboratories Ltd. Indoco Remedies Ltd. Saraca Laboratories Ltd. Sequent Scientific Ltd. Sreepathi Pharmaceuticals Pvt. Ltd. Spansules Pharmatech (P) Limited Sri Krishna Drugs Ltd. Sri Krishna Pharmaceuticals Ltd. RanQ Remedies Pvt. Ltd. Brahmar Cellulose Products Pvt. Ltd.

SHANXI WEIQIDA PHARMACEUTICAL CO. LTD., CHINA

We at ABS take pride in being associated with Shanxi Weiqida Pharmaceutical Co. Ltd. for the sale of their Clavulanate range of products mentioned in the product list at the end. Shanxi is the first Chinese company whose products were registered in India through our diligent efforts, which tremendously increased the sales of Clavulanate range of products in the domestic market. Today we are proud to have the highest market share in the Indian market, amongst the other eight manufacturers of it worldwide.





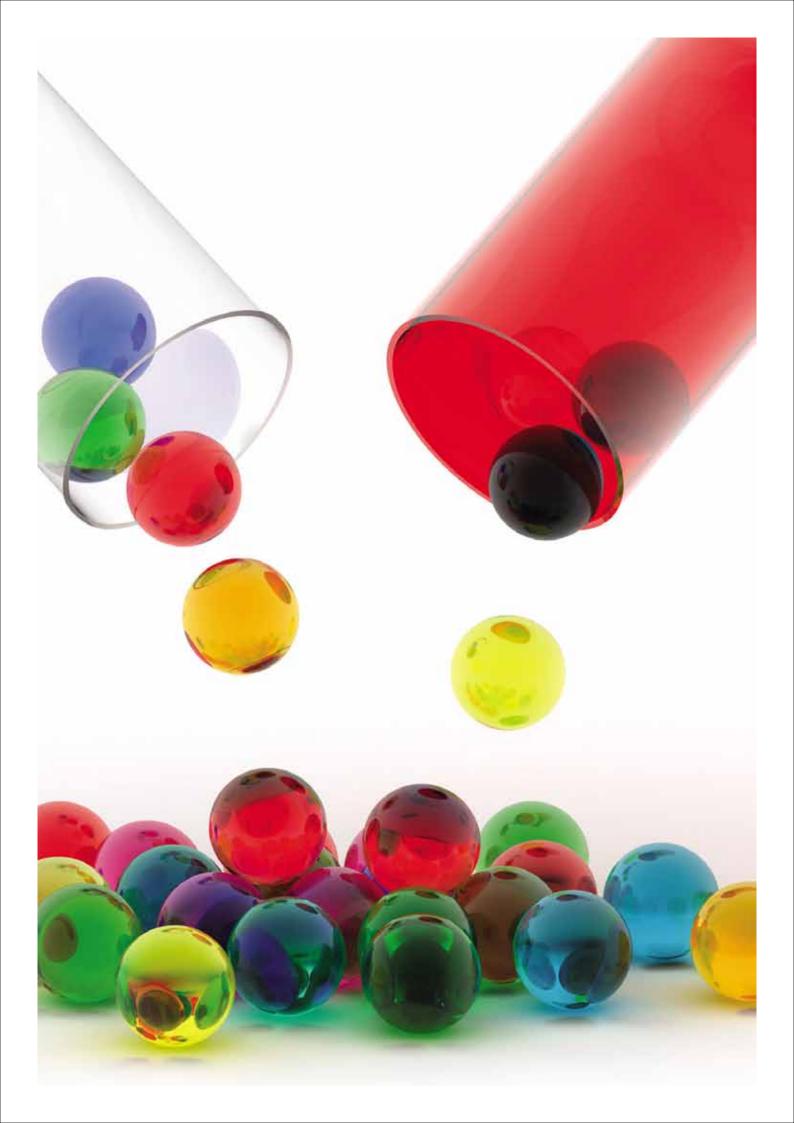
ABS, a reputed chemical trading company, was initially founded with an intention of serving a very small segment of Pharma industry in North India. However, with the advent of Excise-Free Zone in Himachal Pradesh and Uttarakhand, ABS was empowered to deliver timely supplies of products through its principals not only in the above two states, but also the entire zone of North India.

With a country of over 1 billion, being called the master supplier of life sciences, doesn't come easy. Our sales from a mere 10 crores annually have boomed to 400 crores annually, for which we give entire credit to our team. ABS is targeting more than 500 crores sales of its products in the coming years.

Our services have passed the acid test of time and have made ABS a one-stop-shop for all kinds of services like:

- APIs sourcing
- Intermediate sourcing

- Solvents sourcing
- Exclusive marketing
- Imports
- Indenting
- Registration of New molecules
- Technological Tie-up
- Marketing Tie-up
- Contract-Manufacturing of formulations on P-to-P basis at our own manufacturing facilities at Paonta Sahib (H.P.) and at other renowned units in North India and in all Tax-Free Zones.





who we serve

Our clients are attracted to us like electromagnets and have stuck with us through all these years because of our unflinching commitment. If you are looking for long-term single source way to manage the cost and inventory issues, ABS Mercantiles is what you are looking for. Complementing our bio-logic, evident in the quality of our compounds and solutions delivered, is our Supply Chain Management.

Our unique range of supply-chain-managed solutions is different for each customer. In some cases a simple price and inventory availability approach is suitable, in others, a full Vendor-Managed Inventory, or Consignment Inventory program, including full systems integration, is a better fit. In each case, our team of specialists works closely with the customer to define and develop the best approach for them.

We are proud of our illustrious patrons, who have been working towards improving the quality of life and easing suffering for millions, by providing effective healthcare solutions.

Akums Drugs and Pharmaceuticals Ltd. Alkem Laboratories Ltd. Associated Biotech Ltd. Brooks Laboratories Ltd. Health Biotech Ltd. Hetero Drugs Ltd. Indchemie Health Specialities Pvt. Ltd. Jackson Laboratories Pvt. Ltd. Laborate Pharmaceuticals (India) Ltd. Mankind Pharma Ltd. MDC Pharmaceuticals Pvt Ltd. Medicamen Biotech Ltd. Mega International Pvt Ltd. Nitin Life Sciences Pvt. Ltd. Orbit Life Sciences Ltd. Panacea Biotec Ltd. Ranbaxy Laboratories Ltd. Scott-Edil Pharmacia Ltd. Synmedic Laborotaries Ltd. Unimax Laboratories United Biotech Pvt. Ltd. Venus Remedies Ltd. Zeiss Pharma Pvt Ltd.

CATALYSTS

Mr. B.R. Sikri, the key promoter of ABS group of companies, takes pride in the privilege associations with varied Pharma associations in numerous capacities. These associations have been catalyst to ABS Mercantiles' expansion.

- Bulk Drug Manufacturers Association (R)
- Bulk Drug Dealers Association (R)
- Joint Forum of IDMA, FOPE, CIPI
- FOPE Federation of Pharma Entrepreneurs (an organization of Tax-Free zones)
- Himachal Drug Manufacturers Association.

CHAIN-REACTION our other group companies

Auronext Pharma Pvt. Ltd.

A joint venture of Aurobindo Group and ABS Group having dedicated facility to manufacture fourth generation Anti-biotics i.e. Penam group of Injectibles like Meropenem, Imipenam, with Cilastatin at Bhiwadi (Rajasthan). It is a state-of-the-art Unit set up for the Regulatory , Non-Regulatory and Domestic Market. Contact details:

Mr .Naveen Jain : +91 93508 47497

Next Wave (India)



AURONEXT

A newly constructed formulation unit boasts of "State-of-the-Art Technology" and has facility for manufacturing different dosage from Tablets, Capsules to Liquid Orals and Ointments. All these products fall under non-betalactum category of products.

Contact details: www.nextwaveindia.in Mr. Anil Munjal : +91 93124 37311.



Vaxer Pharma Ltd

Vaxer Pharma Ltd is an All India level Trading house promoted by the young second generation entrepreneurs dealing in Domestic and Imported API, Intermediates and Exepients. **Contact details:** Mr. PH Subba Rao :+91 9312 809 111 Mr. Anshul Sikri :+91 9810 527 607



BRS Mercantiles Pvt. Ltd.

Traders of APIs, Intermediates and Excipients. **Contact details:** Mr. P.H. Subba Rao : +91 93128 09111



White print-o-pack

DSA Freight Carrier

ABS Motors

A comprehensive set-up for all Printing and Packaging needs of Pharmaceutical industry at Baddi, Himachal Pradesh. **Contact details:** Mr. Gaurav Dewan : +91 98100 14114



Authorized Dealer of TATA Motors for sale of passenger cars from TATA and FIAT for Delhi and NCR Region. **Contact details:**

Mr. Ashok Sikri : +91 99111 82287 Mr. Anshul Sikri : +91 98105 27607



A logistics Company for the transportation needs of Hero Honda, Bajaj Auto Ltd., Suzuki and Honda. Contact details:

Mr. Daman Dewan : +91 99111 84914.

ABS MERCANTILES PVT. LTD.

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ESIGN: WWW.WHITELIGHT.IN

Corporate Office C-980, Sushant Lok, Phase-I, Gurgaon-122002, Haryana Ph: +91 124 427 2602 , 427 2603 F: +91 124 427 2604 E-mail: info@absmerc.com

Delhi Branch (Registered Office) 89-A, Ground Floor, Zamrudpur, G.K.-I, New Delhi - 110048. Ph: +91 11 4653 5833

> Gurgaon Depot Shop No.1, 1st Floor, Saket Commercial Complex 56/9, New Railway Road, Gurgaon-122001, Haryana Ph: +91 124 420 3532, 233 1073

Baddi Depot Shop No. 9, 1st Floor, Modern Complex, Sai Road Baddi, Distt. Solan-173212, (H.P.) Ph: +91 93188 34920

> Roorkee Depot Opposite BSNL Bldg., Awas Vikas Roorkee-247667, (Uttarakhand) Ph: +91 98970 58228

Chandigarh (Branch office) 95, 1st Floor, Sector-9, Panchkula-134109, (Haryana) Ph: +91 93160 07253, + 91 172 4647730